

## *Nick Greenfield*

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*Nick Greenfield* is an Account Executive with **Expresslink General Agency**. *Nick* is responsible for sales and account retention of medical/ancillary products and Formfire for Expresslink's partner agents. He also focuses on the recruitment of new partner agents to expand the agency's reach across Northern Ohio.

*Nick* has been in the insurance industry for over 10 years where he worked closely with the broker community in group employee benefits sales for a top medical carrier. He spent 5 of those years working to drive sales by enhancing the carrier's visibility and broker base thru the recruitment of brokers in new or under utilized territories across Northern Ohio. He has extensive experience working in both the small and large group benefits market and with ACA products.

*Nick* is from Oklahoma and graduated from The Oklahoma State University in 2003 where he focused on international business and marketing.

*Nick* lives in Shaker Heights with his wife Abbey.

