



Blair Larrance

Pursuing an entrepreneurial spirit, with an opportunity to build on a history of working with independent agents and brokers in the benefits space, Blair started ***ExpressLink*** in January 2001 and currently manages the day-to-day operations of the wholesale general agency.

Prior to joining ***ExpressLink***, *Blair* had a combined 22 years experience in employee benefits specializing in the group life, disability and health markets. He began his career with The Travelers in their St. Louis and Cleveland markets, and more recently, with Anthem as a large group sales representative in their Cleveland office.

With a strong carrier background and history of working with brokers, *Blair* has a keen understanding of what's needed to bring both sides together to successfully navigate the sales/renewal process.

He has a degree in Accounting from Arizona State University and has successfully completed the CPA exam.

Blair currently resides in Aurora with his wife and four boys.

